

OUR METHODOLOGY

Phase I - Strategy & Research

- 1 Trilogy and client discuss vision, strategy, culture and short-/long-term goals.
- 2 Specific behavioral screening questions are developed, along with a profile that captures the essence of the ideal candidate.
- 3 Research is conducted, drawing on 2,500+ sources of content from more than 30 information providers; national and international networks that cross all sectors are engaged. We look among both the obvious and the uncommon.

Phase II - Selection & Due Diligence

- 4 Filtering begins and the field narrows. Trilogy serves as client ambassador, ensuring that candidates have a clear understanding of the opportunity at hand while vetting each potential leader. Throughout, we provide weekly communications to the client.
- 5 Finalists are selected and presented to the client; close communication with client and candidate keeps everyone on track and informed.
- 6 Once the search committee selects a candidate, Trilogy performs a final background check; findings are presented to the client.

Phase III - Collaboration & Transition

- 7 The offer is designed, a collaboration between Trilogy and client. Trilogy extends offer to candidate, providing advisory services throughout negotiations until the offer is accepted.
- 8 Transition is planned to ensure candidate integrates into new environment smoothly and effectively.

RECENT SUCCESSES

AMGEN INC.

Executive Director Risk Management
Director of Direct Materials Risk Management
Director of Business Continuity

GLOBAL VANTEDGE

Chief Executive Officer

HUMANITY UNITED/OMIDYAR NETWORK

Director of Communications
Director of Investments
Director of Research
Director of Policy and Government Relations

ICE ENERGY INC.

Director of Sales, Major Accounts
Executive Vice President of Sales

INTELLITEC MEDICAL INSTITUTE

Campus President

KIMBERLY-CLARK CORPORATION

Vice President, Global Infrastructure Solutions
Senior Director, Enterprise Business Intelligence

NEW DOOR VENTURES

Chief Executive Officer
Vice President, Development

PLASMASOL CORP.

Chief Executive Officer

STUPSKI FOUNDATION

Senior Program Officer, Learning Community/
Efficacy Network

THERMO FISHER SCIENTIFIC INC.

President, Fisher Healthcare
President, Life Sciences
Chief Supply Chain Officer
Senior Vice President, Sales and Marketing
Vice President, Global Chemical Operations
Chief Information Officer

THE WILLIAM AND FLORA HEWLETT FOUNDATION

Director, Education Program

Trilogy Search Non+Profit
330 Primrose Road, Suite 402
Burlingame, California 94010
voice 650.685.2600 fax 650.685.2601
www.trilogysearch.com

Trilogy Search
NON+PROFIT

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“Chuck’s steadfast approach, along with his understanding of our company developed over an eight-year partnership, resulted in a slate of candidates who not only fit our exacting criteria, but our corporate culture as well.”

Joseph Massaro
Senior Vice President
Global Business Services
Thermo Fisher Scientific Inc.

“There are specific attitudes and temperaments that are better suited to nonprofits, and humility is one key attribute. Transitioning executives must be aware of what they don’t know.”

Tess Reynolds
Chief Executive Officer
New Door Ventures

“When our firm mapped a strategy for national expansion, Trilogy demonstrated an acuity that was remarkable, presenting an imminently qualified universe of candidates.”

Mark Burke
Chief Executive Officer
Satellite Healthcare, Inc.

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TO LEARN MORE ABOUT HOW TRILOGY SEARCH NON+PROFIT CAN TAKE YOUR ORGANIZATIONAL LEADERSHIP TO THE NEXT LEVEL—OR ENGAGE IN MEANINGFUL CONVERSATION ABOUT LEADERSHIP MATTERS — CALL 650.685.2600 OR EMAIL INFO@TRIOLOGYSEARCH.COM.